

Q3
2022

TAMPA BAY LAND MARKET OVERVIEW

QUARTERLY REPORT

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ERHARDT'S QUICK LOOK AT THE LAND MARKET

- Hurricane Ian reconstruction may worsen the construction labor shortage or bring labor to Florida, and they stay.
- I still see a strong demand.
- Ian did allow builders to toll their permits. [Click Here for Emergency Declaration.](#)
- If you don't read anything else in this report, I recommend listening to Willy Walker of Walke Dunlop as he talks about where we are. It's long, but it's worth it. [Click Here for Video](#)
- Real estate is always about demographics, and Tampa Bay has very strong demographics going forward.



SINGLE FAMILY

Higher interest rates will continue to be a headwind for entry level single family for sale product and locations, unless the price is right. Private builders are contracting for sites dropped by the publics.

MULTIFAMILY

A sites will close, B&C's may not. Developers with their own equity are able to make deals pencil better than those that need to go to market of their equity. Pricing appears to have softened. Urban sites are active.

RETAIL

Same as last quarter with out parcels, medical users and grocery stores being the main purchasers of retail land.

INDUSTRIAL

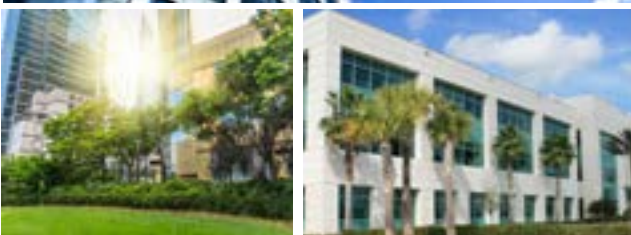
There is a shortage of larger industrial development sites. [Click here for local C&W market statistics.](#)

OFFICE

120,000 SF under construction and 2,945,371 planned. [Click here for local C&W market statistics.](#)

HOSPITALITY

We continue to see activity from developers looking at CBD and interstate exit locations.





REAL ESTATE CYCLE MONITOR SECOND QUARTER 2022 ANALYSIS

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C&W SECOND QUARTER 2022 ENGAGE TAMPA BAY

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URBANEXUS UPDATE- ISSUE #145

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THE TOP-SELLING MASTER PLANNED COMMUNITIES OF MID-2022

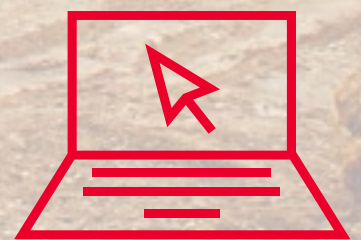
[CLICK HERE](#) TO VIEW THE ARTICLE

THE LINNEMAN LETTER, VOLUME 22, ISSUE 3

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WALKER & DUNLOP WILLY WALKER VIDEO

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